



Welcome to the 2023
JD Edwards Nordic
Conference

ORACLE
JD Edwards

JD Edwards Nordic Conference

Tuesday, 14 May, 2024
Hotel Jacy'z, Gothenburg, Sweden

'Your Business Case in a Box'





A Guide to Building the JDE to OCI Business Case

- 1** Why your JDE peers are moving to OCI
- 2** The 'Art of the Possible' – Using Cloud to achieve your goals.
- 3** Why we believe OCI is the best Cloud for JDE
- 4** What a JDE to OCI Cloud Project looks like:
Timing, Costs, Commitments, Examples
- 5** Common Questions & Concerns – What you need to know
 - Security
 - Multicloud
 - Next Steps
- 6** Building your Business Case for Cloud



Next Steps



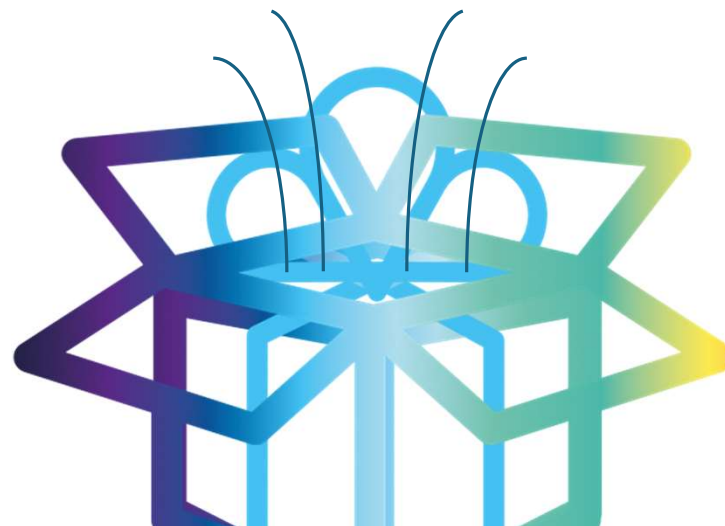
1 The **business** drives the decision to move to Cloud, not the technology.



2 You tell us what your **business goals** are, we advise you how to move to Cloud.



3 We provide you the slide deck to create your **Business Case for Cloud**.



Why are JD Edwards Customers are Moving to Cloud

Business Drivers, Benchmark, Trends





Technology trends

What customers tell us

“Transformation is necessary, but we also have our day job!

“We need new levels of efficiency.”

“Key team-members are retiring.”

“Innovation is more critical than ever.”

“I am worried about upskilling for Cloud.”



311+

JD Edwards customers on OCI
Oracle JD Edwards Roadmap

400+

JD Edwards customers have hybrid Cloud Solutions.
Oracle JD Edwards Roadmap on learnjde.com

50+

Clients Redfaire have taken to the Cloud

[jde-roadmap.pdf \(oracle.com\)](#)



PERFORMANCE



SUSTAINABILITY



SECURITY

'Your Business Case in a Box'





A few of the modernization goals we're hearing about from customers

Lower cost



Simplify and **automate** IT to free up personnel and budget

Faster time to value



Take advantage of Oracle's investment in AI & ML by **extending** with SaaS e.g. Supply Chain Planning

Better Performance & Stability



Cost-effective performance & stability

Reduce cybersecurity risks



Enhance enterprise **security** posture by updating obsolete resource-based cybersecurity



Common catalysts for a Migration Project – where are you?



**Agility
& Scalability**



**Technology
Refresh**



Acquisition



**Datacenter
Exit**



Security



Opex Vs Capex



**Skills
Retention**



Divestiture



Data Sovereignty



The Art of the Possible

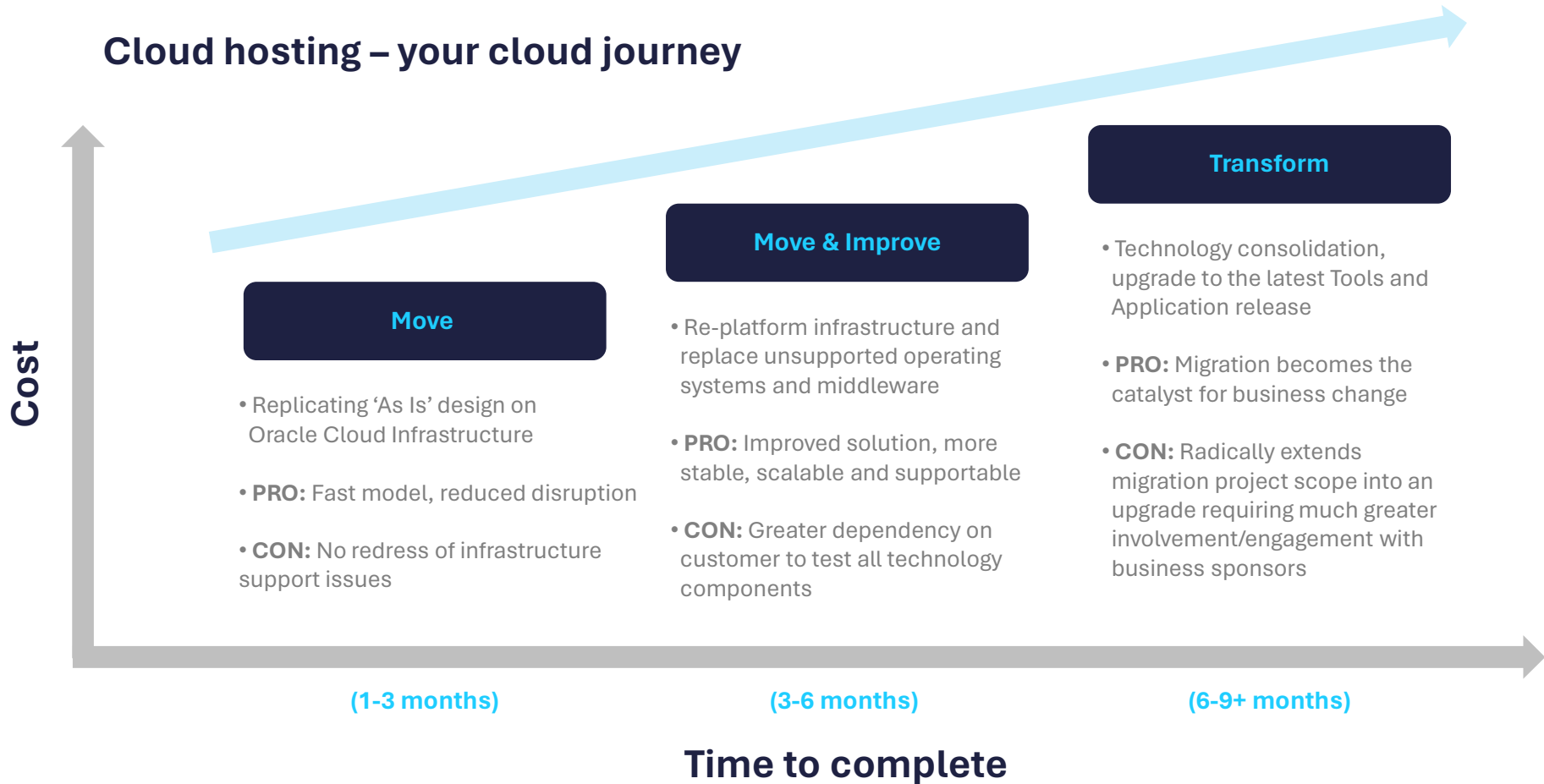
Using Cloud to achieve your
business goals





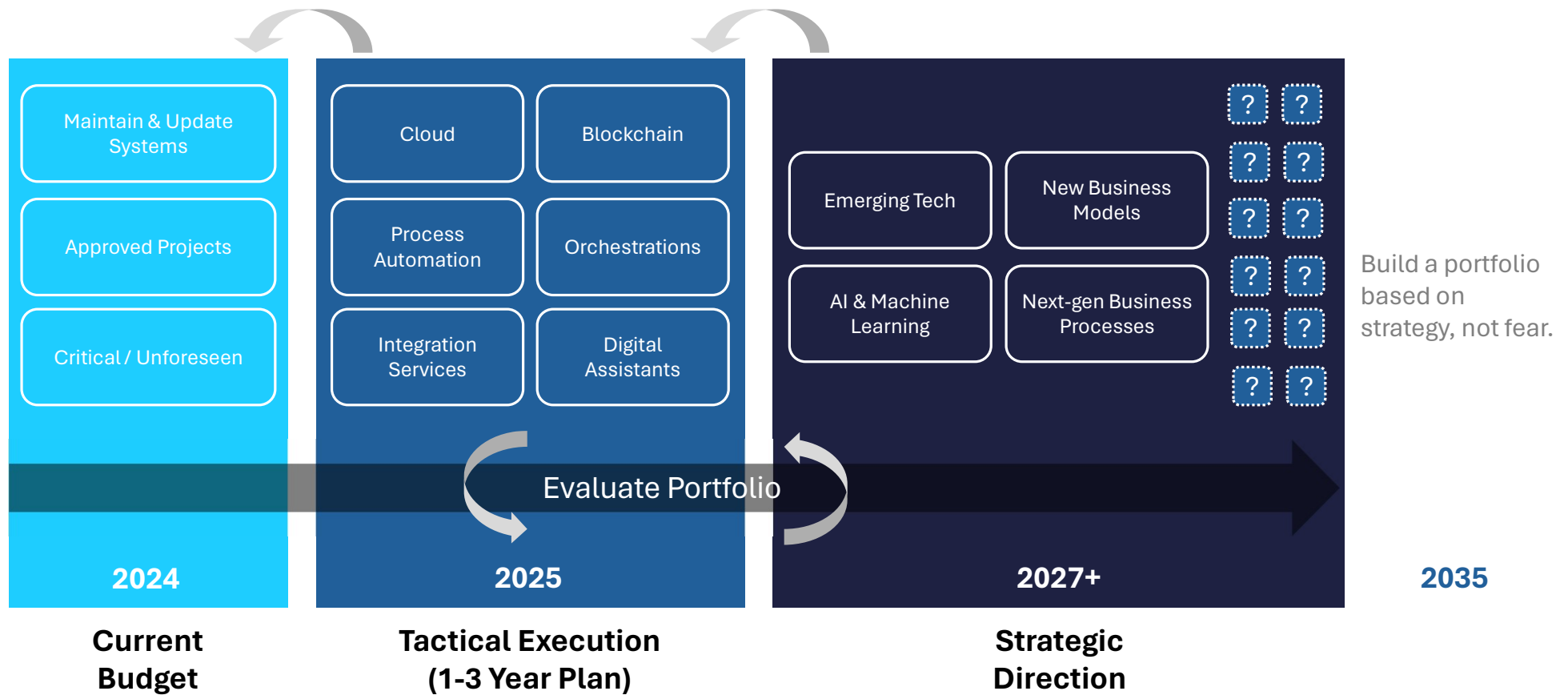


Cloud hosting – your cloud journey





The time horizon of action





Accelerate revenue growth
with expanded Go-To-Market and
product innovation

Sustainability - Decrease waste and
environmental impact

Improve operational excellence
across the organisation

- Position for growth
- Agility to compete in fast- moving consumer marketplace
- OPEX

Orchestrations to reduce waste

- Unparalleled stability and performance of Infrastructure

ENHANCED **REVENUE GROWTH , OPERATIONAL EFFICIENCY, SUSTAINABILITY**
FOR THE BUSINESS CASE DESCRIBE **OUTCOMES NOT ACTIVITIES**





The Art of the Possible

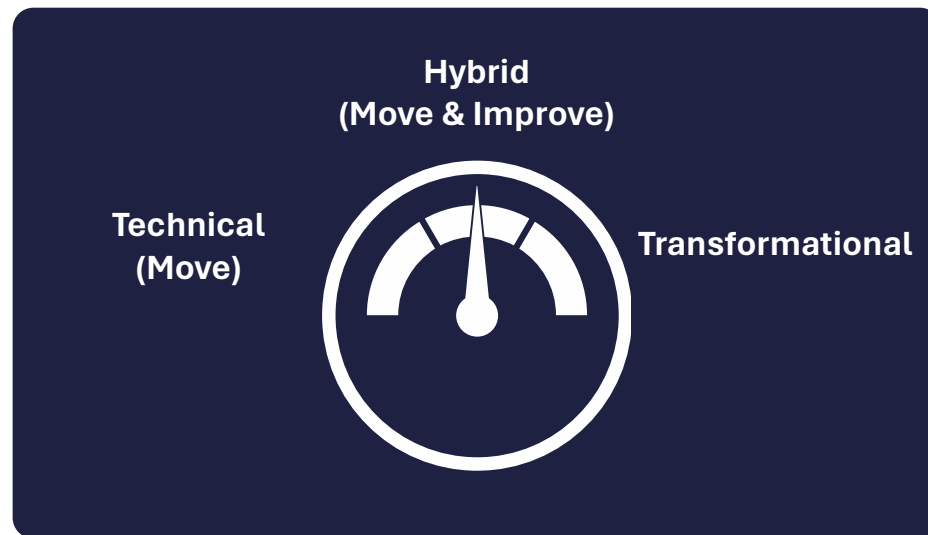


ADNAMs
SOUTH WOLD



Hear the client talk about Using JD Edwards & Oracle Cloud to enhance their business





Why JDE is better on OCI

Choosing the right Cloud





Why JDE is Better on OCI



OCI is a hyperscaler leader

2023 Gartner® Magic Quadrant,™ Strategic Cloud Platform Services

LEADERS:



Distributed and sovereign cloud:

“Oracle is out-innovating the market in the areas of distributed cloud and sovereign cloud computing.”

Multicloud integration:

OCI’s multicloud services “make it easier for many customers to establish OCI as a ‘second cloud’..”

Velocity of new features:

“Oracle continues an impressive year-over-year pace of feature introductions...”

[Get the Gartner report](#)

Gartner, Magic Quadrant for Strategic Cloud Platform Services
Published: 04 Dec 2023
Analysts: David Wright, Dennis Smith, Kevin Ji, Miguel Angel Borrega, Alessandro Galimberti, Stephanie Bauman

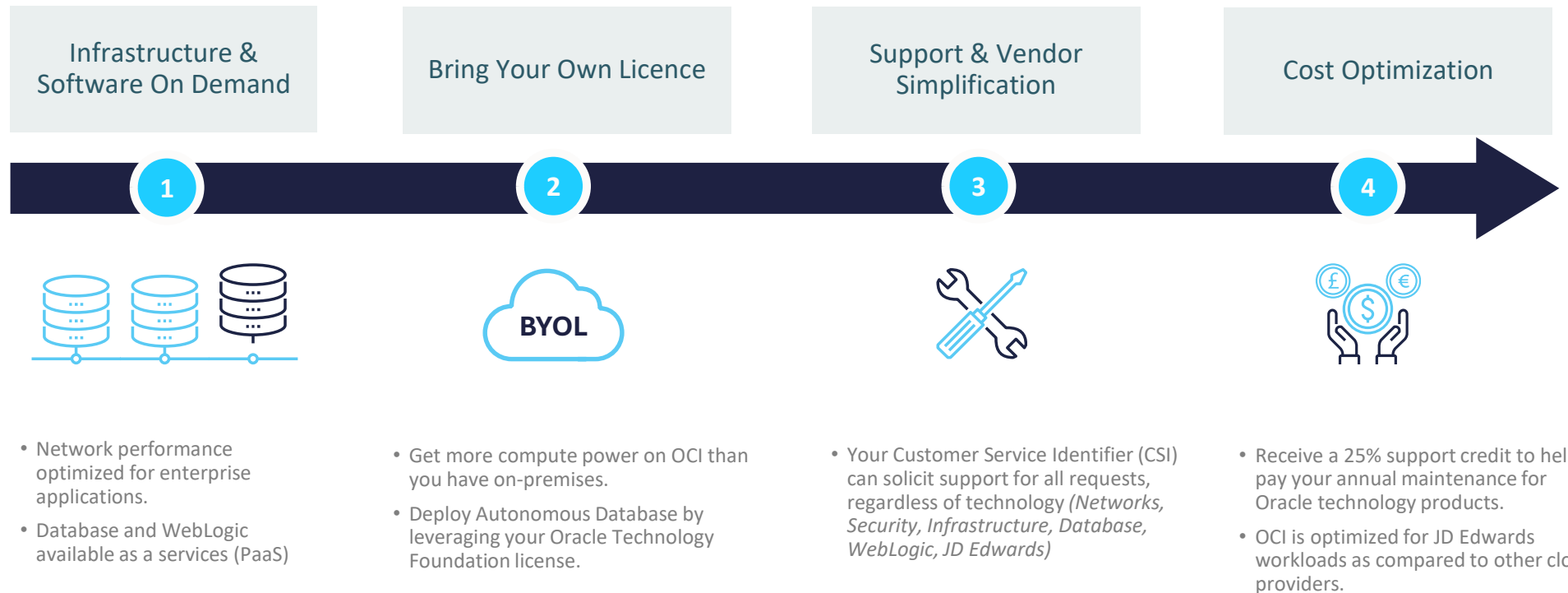
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Why JDE is Better on OCI



Commercial and technical benefits



A JDE to OCI Project

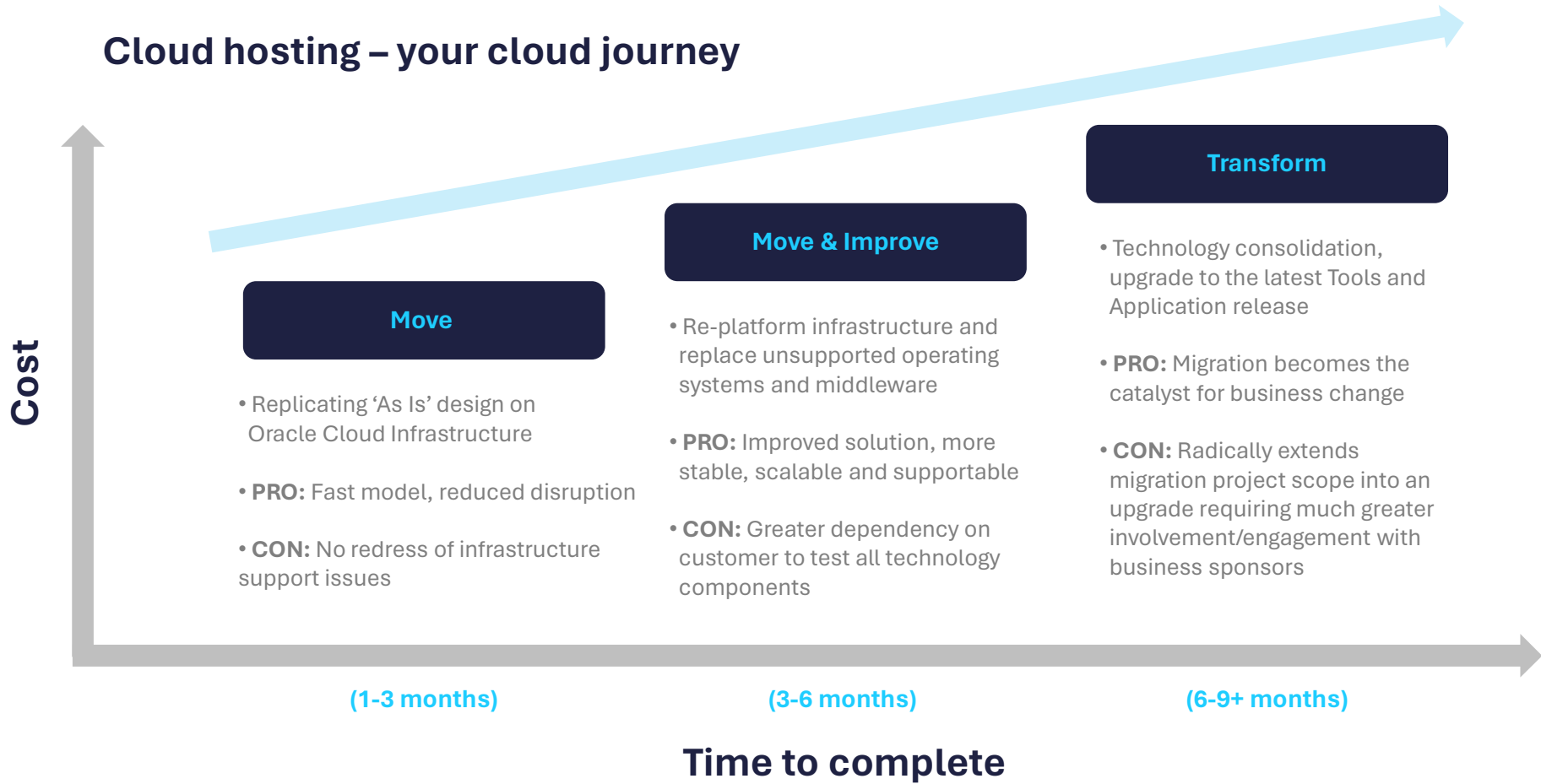
Planning & Budgeting







Cloud hosting – your cloud journey





Cloud 9 approach



Customized solutions



Business Objectives



The Business Case for Cloud



Template

Pre-built/Packaged Template.
Rapid Provisioning

Customer A

Quickly needs to move out of their Datacenter as the building is being demolished!

Customer B

Needs to remove vulnerable operating systems by re-platforming and upgrading their JDE Tools

Customer C

Upgrading to the latest Application Release and rolling out a new global model



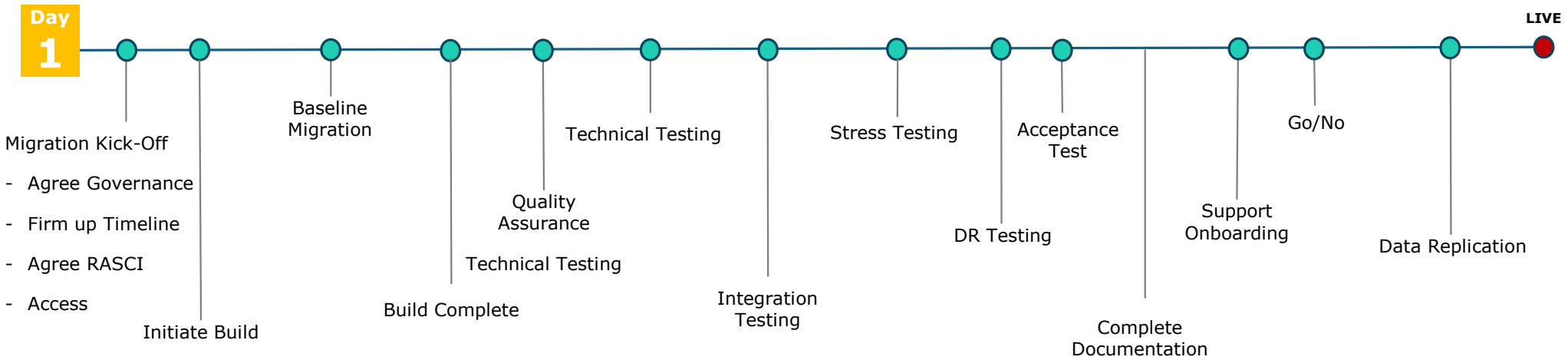
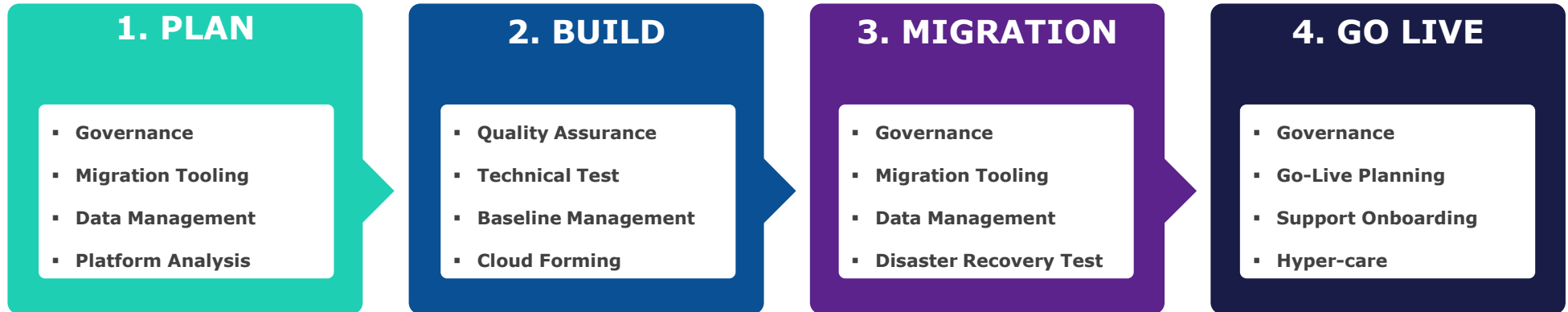


Cloud hosting – your cloud journey





Our Plan – Cloud 9 Methodology





Our Plan – Roles Example

| PROJECT ROLE | TYPICAL ACTIVITIES | PLAN | BUILD | MIGRATION | GO-LIVE |
|---------------------------|---|------|-------|-----------|---------|
| Project Lead | Able to coordinate internal resources, familiar with business requirements | ● | ● | ● | ● |
| Executive Sponsor | Executive escalation point | ● | ● | ● | ● |
| On Premise Infrastructure | Able to work with remote Cloud infrastructure team to agree network, IP ranges, VPN and Firewalls rules | ● | ● | ● | ● |
| Data Migration Lead | Familiar with current data structure and able to sign off the data migration reconciliation | ● | ● | ● | ● |
| End User(s) | Support in verification of business processes and interfaces in test scripts, including User Acceptance Testing). | ● | ● | ● | ● |

2 hrs/week
 2-5 hrs/week
 6-10 hrs/week





Cloud 9 Pricing Calculator



1. Quick pricing calculator:

Generate your estimated monthly subscription cost

-- Select Currency --

- \$ USD
- € EUR
- £ GBP
- F CHF

-- Select No. of Users --

-- Select Industry Type --

2. Select your options:

-- Current Enterprise Server OS --

-- Application Release (From/To) --

-- Tools Release --

Production Database Size

Identity Access Management

Recovery Point Objective (DR)

Number of Development Clients

3. Receive pricing estimate:





Customer Exit Plans



Security

What you need to know





The Security Checklist Manifesto



- Data At Rest Encryption
- Data In Transit Encryption
- Vulnerability Scanning
- Identity Access Management & SSO
 - Immutable Backups
 - Zero Trust
 - Web Application Firewall
- SEIM Integration
- Endpoint Detection Response
- SOC1 / SOC2 / ISO
- Data Sovereignty



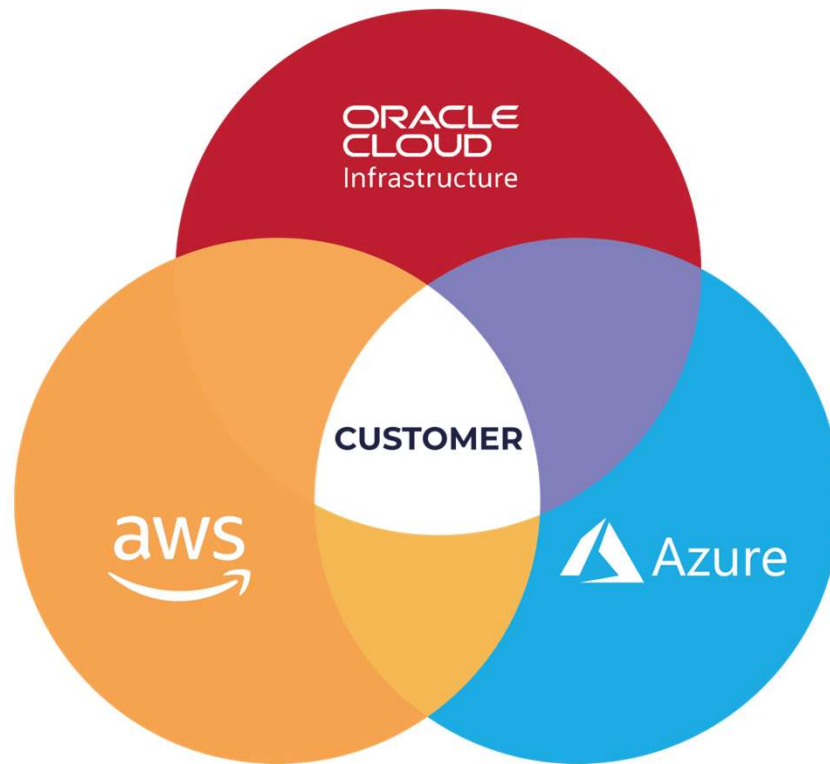
MultiCloud

We are living in a MultiCloud World





Multicloud



Next Steps





Next Steps



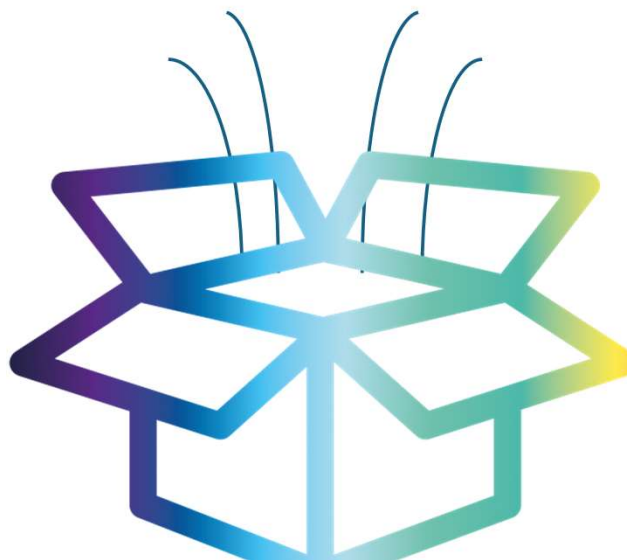
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